

The 10 Step Plan

The 10 Step Plan is an outline taught to help visualize the goals that will be set and achieved on the way to becoming a successful Director in Conklin.

- Step 1:** Become an Independent Distributor.
- Step 2:** Become a Sales Manager.
- Step 3:** Attend Conklin Business Seminar.
- Step 4:** Attend one or more company sponsored product training programs.
- Step 5:** Attend the Successful Sales Manager program.
- Step 6:** Become a member of the President's Club.
- Step 7:** Attend the next National Convention and/or Regional Meeting.
- Step 8:** Become a District Manager and attend the Back to Basics program.
- Step 9:** Become a Director and attend Director University.
- Step 10:** TEACH THIS PLAN TO YOUR ORGANIZATION!

